# CHAPTER 10 PERFORMANCE MANAGEMENT

NOTE: This chapter should be read in conjunction with local activity instructions and with any negotiated agreements between your activity and an exclusively recognized labor organization. Contract language will generally take precedence over conflicting provisions in this manual. Areas of uncertainty should be discussed with the Human Resources Office.



This page is intentionally left blank.

#### PERFORMANCE MANAGEMENT SYSTEM

#### 1. PURPOSE

- a. In the Department of the Navy, performance management is used to involve employees, as individuals and as members of a group, in improving organizational effectiveness.
- b. The performance management system is designed to integrate management processes that include the following:
  - 1) Communicate and clarify mission and organization goals and objectives. (Title 5, Code of Federal Regulations (CFR) 430.102(b)(1))
  - 2) Identify employee, team, and managerial accountability for the accomplishment of goals and objectives; (5 CFR 430.102(b)(2) and DOD 1400.25-M, Subchapter 430, B.)
  - 3) Involve employees in improving organizational effectiveness and in assessing employee, team, and organizational effectiveness and performance; (5 CFR 430.104(b)(4) and DOD 1400.25-M, Subchapter 430, B.)
  - 4) Use appropriate measures of performance to recognize and reward employees and use the results of performance appraisal as a basis for appropriate personnel actions; (5 CFR 430.102(b)(5) and (b)(6))
  - 5) Involve employees and their representatives in program development and implementation; (DOD 1400.25-M, Subchapter 430, B.)
  - 6) Encourage employees to take responsibility to continuously improve, support team endeavors, develop professionally, and perform at their potential. (DOD 1400.25-M, Subchapter 430, B.)

#### 2. **DEFINITIONS**

#### "ACCEPTABLE" PERFORMANCE

Performance of an employee which meets the established performance requirement(s) or standards at a level above "Unacceptable," in all critical elements of an employee's position.

#### **APPRAISAL**

The process under which performance is reviewed and evaluated against the described performance standard(s) which include at least one critical element. The appraisal period varies by command activity.

#### APPRAISAL PERIOD

An annual rating cycle for which an employee's performance is evaluated and a rating of record prepared. The minimum appraisal period is 90 days.

#### <u>AWARD</u>

Recognition for individual or team achievement that contributes to meeting organizational goals or improving the efficiency, effectiveness, and economy of the government or which is otherwise in the public interest.

#### **CLOSE OUT RATING**

An appraisal conducted when an employee or first level supervisor leaves a position after the employee has been under established performance standards for 90 days or more, but before the end of the appraisal cycle. Close out ratings may serve as the annual rating of record in some cases.

#### CRITICAL ELEMENT

A component of a performance plan of such importance that "Unacceptable" performance on the element would result in a determination that an employee's overall performance is "Unacceptable."

#### **INTERIM APPRAISAL**

Any progress review or training appraisal conducted throughout the annual performance appraisal period.

#### PERFORMANCE IMPROVEMENT PLAN (PIP)

Used when an employee's performance falls below acceptable in one or more critical elements. The PIP specifically identifies the element(s), the acceptable performance, and any actions the supervisor will take to help the employee become acceptable. The plan also includes a timeframe for improving the performance. A PIP must be used prior to rating an employee unacceptable.

#### PERFORMANCE PLAN

All of the elements that describe the expected performance of an individual employee. A plan must include all critical elements and their related performance standards.

#### PERFORMANCE RATING

The result of a comparison between actual performance and the performance standard(s) for each critical element on which there has been an opportunity to perform for the minimum period.

#### PERFORMANCE STANDARD

The management approved expression of the performance threshold(s), requirement(s), or expectation(s) that must be met to be appraised at a particular level of performance.

#### PROGRESS REVIEW

May be conducted at the midpoint of the appraisal cycle. Communicating with the employee about performance compared to the performance standard(s) of the critical element(s). Both the supervisor and employee sign the performance appraisal plan to certify the progress review was completed.

#### RATING OF RECORD

An annual summary rating required at the end of the appraisal cycle. The rating of record is based on an employee serving at least 90 calendar days in the same position, under the same 1<sup>st</sup> level supervisor, and under an established performance plan. The rating of record is the official rating for pay, performance award, and retention purposes. It can include a close out rating and any special rating needed to support a within-grade increase decision.

#### "UNACCEPTABLE" PERFORMANCE

Performance of an employee which fails to meet established performance standards in one or more critical elements.

#### 3. PERFORMANCE APPRAISAL SYSTEM

All performance management programs used within the DON are **two-level** summary rating programs, which appraise an employee's performance as being at either the "Acceptable" or "Unacceptable" level. The programs provide for a minimum 90-day appraisal period.

#### 4. COVERAGE

The performance management system covers General Schedule (GS) and Federal Wage System (FWS) employees. Employees serving in positions under a temporary appointment for less than 120 days are excluded from coverage.

#### 5. FORMAT

Appendix 10A is the cover sheet for all performance appraisals. Appendix 10B is the critical elements for all employees, both supervisory and non-supervisory. Appendix 10C is additional critical elements for supervisors and managers. Certain types of positions have additional performance evaluation requirements. These are listed in Appendix 10D.

#### 6. PERFORMANCE APPRAISAL PROCESS

a. Each **covered** employee must have a performance plan established based on work assignments and responsibilities. An individual employee performance plan must be established using the applicable appraisal form



#### b. Employee Performance Plan Steps

#### 1) Certify Position Description Accuracy

This is done in the applicable block of the performance appraisal form.

#### 2) Communicate the Performance Plan to the Employee

Supervisors will communicate performance expectations to employees and provide a copy of their written performance plans within 30 days after the beginning of the appraisal cycle or appointment to the position of each detail or temporary promotion to last 120 days or longer. Upon receipt, the employee will sign and date the plan. The employee's signature does not indicate agreement with the plan, but merely signifies that the employee received it. The original performance plan is retained by the supervisor for use in tracking employee performance throughout the appraisal cycle.

#### c. Interim Appraisals

1) Interim appraisals (includes progress reviews, close out ratings, and within-grade determinations) are conducted throughout the performance cycle and are considered when assigning the annual rating of record.

#### 2) Progress Reviews

This review is a required review of an employee's progress toward achieving the levels of performance described in the performance standards. At least one progress review must be conducted approximately midway through the appraisal period or at any time an employee's performance falls below the "Acceptable" level on one or more elements, or the supervisor determines the employee's performance needs improvement. The employee must be informed of performance by comparison to the element(s) and standard(s). The employee and the appraising official will sign the appraisal form. The employee's signature does not imply agreement, but merely that the discussion has taken place.

#### 3) Close out Ratings

a) A close out rating is a written summary rating conducted as required by paragraph (b) below. Filling out the appraisal form, marking the form "Close out," and communicating the rating to the employee completes close out ratings. The employee and rater must sign the close out rating. If an employee's rating is "Unacceptable", the rating must also be signed by the reviewer.

#### b) Situations Requiring Close out Ratings

- (1) The First Level Supervisor Leaves the Position After the Employee is under Established Standards a Minimum of 90 Days
  - (a) The departing supervisor provides the reporting supervisor with the close out rating.
  - (b) The reporting supervisor shall establish new performance plans for the employees.
  - (c) The reporting supervisor when assigning a rating of record at the end of the rating cycle shall consider the close out rating.
  - (d) The "close out rating" is to be attached to the final rating and forwarded to HRSC-NW at the end of the performance cycle.

# (2) An Employee Changes Position After Being Under Established Standards a Minimum of 90 Days

If the employee remains within the same activity, the close–out rating is forwarded by the employee's present supervisor to the employee's new supervisor. If the employee leaves the activity, the close out rating is forwarded to the HRSC-NW for retention.

## (3) An Employee Completes a Detail or Temporary Promotion of 120 Days or Longer Under an Established Performance Plan

The close-out rating is conducted by the supervisor of the detail or temporary promotion. The supervisor of the employee's regularly assigned position retains the close out rating.

#### 4) Within-Grade Increase (WGI) Determinations

When a WGI is due and management's decision to grant or deny the increase is not supported by the most recent rating of record, then a current rating must be completed.

#### d. Rating of Record

To receive a rating of record, the employee must have served a minimum of 90 days under an approved performance plan. The rating of record is based on the ratings on all the individual elements. Any comments included on the performance plan should not cover issues such as counseling related to conduct or medical problems, unless the issue impacts employee performance. A written rating of record will normally be completed within 30 days following the end of the appraisal cycle.

### 1) Rating Employees With Less Than 90 Calendar Days Under an Approved Performance Plan

a) 60-89 calendar days under an established performance plan before the end of the appraisal cycle

Must have their rating deferred for up to 30 days beyond the end of the cycle

b) Less than 60 calendar days under an established performance plan before the end of the appraisal cycle

Will not be rated the end of the next cycle.

#### 2) Impact of Close out Ratings on the Rating of Record

- a) The supervisor shall consider close out ratings when assigning a rating of record at the end of the rating cycle. Factors such as length of time in the job, relationship to the current line and level of work, and significance of work accomplishment will determine the degree of impact of the close–out rating on the rating of record assigned the employee at the end of the rating cycle.
- b) A close out rating may become an employee's rating of record if all the following criteria are met:
  - There is insufficient time (less than 90 days) to establish a new performance plan and rate the covered employee in their assigned position before the end of the appraisal period.
  - The first-level supervisor takes into consideration all other close out ratings conducted during the appraisal period.

#### 3) Communicating Ratings of Record

- The first-level supervisor will communicate to the employee their rating of record.
  - The performance plan must be signed and dated by the employee and immediate supervisor after the rating has been assigned and communicated to the employee.
  - The employee's signature does not certify agreement with the rating, but only that the rating of record has been communicated.
- b) The original rating of record must be sent to HRSC-NW for retention.
- c) The supervisor will provide the employee a copy of the rating of record after the close of the rating cycle. An employee should be provided a copy of their rating of record within 90 days of the end of the annual appraisal cycle.

#### e. "Unacceptable" Performance

1) At any time during the appraisal period that performance is determined to be "Unacceptable" in one or more critical elements, employees are to be formally notified in writing, such as with a Performance Improvement Plan (Contact your HRO for guidance).





#### 2) Written notice of unacceptable performance must include the following:

- The critical element(s) determined to be unacceptable.
- Specific performance requirement(s) and "Acceptable" standard(s) that must be attained to demonstrate acceptable performance.
- A reasonable opportunity to demonstrate acceptable performance.
- Assistance in improving performance which may include, but is not limited to, formal training, on-the-job training, counseling and coaching, close supervision or other appropriate measures.
- Notice to the employee that unless performance in the critical element(s) improves to and is sustained at the acceptable level, the employee may be reassigned, demoted or removed.
- 3) A rating of record of "Unacceptable" may not be assigned until the above requirement has been met. If at conclusion of the opportunity period, the employee's performance continues to be "Unacceptable", the activity may initiate reassignment, demotion or removal.
- 4) A rating of record of "Unacceptable" shall be reviewed and approved by a higher-level management official.

#### 7. RELATIONSHIP TO OTHER PERSONNEL ACTIONS

#### a. Promotions

- 1) To receive a career ladder promotion, an employee must be performing at the "Acceptable" level on all critical elements. However, the fact that an employee is rated "Acceptable" at the time they are eligible for a career-ladder promotion, does not mean that the promotion is automatic.
- 2) The rating of record should be used in merit promotion evaluations and by selecting officials to the extent it is relevant to the position to be filled.

#### b. Probationary Period

- 1) Performance should serve as a factor in the decision to retain or remove an employee during an initial or supervisory probationary period.
- 2) Evaluation of the employee's performance of supervisory or managerial elements of the position serves as a basis for the decision to retain or remove the employee from the supervisory or managerial position.

#### c. Reassignment, Removal and Demotion

Employees whose performance is "Unacceptable" on one or more critical element(s) of their performance plans must be removed, reassigned, or reduced in grade, if at the conclusion of an opportunity period provided the employee's performance continues to be unacceptable. At that time the activity must initiate reassignment, reduction in grade, or removal action.

#### d. Within-Grade Increase (WGI)

#### 1) Federal Wage System (FWS)

Covered employees receive within-grade increases when eligible by time, if their performance is satisfactory, Satisfactory performance equates to an "Acceptable" rating of record.

#### 2) General Schedule (GS)

Covered employees receive within-grade increases when eligible by time, if their performance is at an acceptable level of competence. Acceptable level of competence equates to an "Acceptable" rating of record.

#### 3) FWS and GS

When a within-grade increase decision is not consistent with the employee's most recent rating of record, a more current rating of record must be prepared. The rating of record used as the basis for an acceptable level of competence determination for a within-grade increase must have been assigned no earlier than the most recently completed appraisal period. The notice of negative within-grade increase determination must state the "Acceptable" standard for any element evaluation at the "Unacceptable" level.

- 4) The new rating must be forwarded to HRSC-NW for retention in the employee's OPF.
- 5) See WGI Denial section in the chapter on Employee Corrective, Disciplinary, and Adverse Action for more information.

#### e. Reduction-in-Force

- 1) The three most recent ratings of record and special ratings for WGI determinations received in the last four years are factors in determining retention standing for RIF purposes.
- 2) Additional service credit is given for each "Acceptable" summary rating.
- 3) No rating may be assigned for the purpose of affecting an employee's RIF retention standing.

#### 8. PERFORMANCE RECOGNITION

- a. Awards are tools to acknowledge, motivate, and reward significant individual, team, or organizational achievements or contributions, and are an integral part of performance management. Criteria established for granting awards will be consistent with the DON's EEO policies and will not discriminate against individuals on the basis of race, color, religion, age, sex, national origin, or disability.
- b. Supervisors are encouraged to recognize high performers at any time during the rating cycle using Special Act, On-the-Spot, time-off, honorary, and informal recognition awards.
- c. Activities may recognize performance based on an "Acceptable" rating of record issued at the end of the performance cycle. Performance based cash awards may be determined using a percentage of basic pay. Awards granted as a percentage of basic pay may not exceed 10 percent of the employee's annual rate of basic pay without approval by the major claimant and/or Secretary of the Navy, as appropriate.

#### d. Quality Step Increase (QSI)

- 1) The purpose of a QSI is to provide appropriate incentive and recognition for excellence in performance by granting faster than normal step increases. WG employees are not eligible for QSIs.
- 2) A GS employee is eligible for only one QSI within any 52 week period and must meet the following criteria:
  - Received a rating of record of "Acceptable".
  - Demonstrated sustained performance of high quality significantly above that expected at the "Acceptable" level (i.e., exceeded the "Acceptable" criteria depicting unusually good or excellent quality or high quantity of work provided ahead of schedule and with less than normal supervision).
  - Made a significant contribution to the organization's mission.
  - There must be an expectation that the high quality performance will continue in the future.

#### 3) Nomination Procedures

- a) Supervisors may nominate employees for QSIs via their chain of command (Check command policy). When possible, the QSI will be effective no later than 90 days after the end of the appraisal cycle, consistent with the 52 week waiting period requirement discussed above.
- b) The granting of a QSI does not affect the due date of the regular WGI unless the QSI would place the employee in the fourth or seventh step of the pay plan.

Responsibilities

#### 4) Impact on Activity Budget

QSIs may affect payroll expenses for many years. Therefore, long-range costs should be carefully considered before granting a QSI.

#### 9. **RESPONSIBILITIES**

- a. **Activity Heads or their designees** are expected to establish activity organizational goals and objectives and ensure covered employees are evaluated on their performance on an annual basis.
- Authorized Management Officials will ensure the original ratings of record are forwarded to HRSC-NW.

#### c. First Level Supervisors' Responsibilities

- Develop a performance plan for each covered employee.
- Provide employees with a copy of their approved performance plan within 30 calendar days after the beginning of the appraisal cycle.
- Prepare close out ratings when appropriate.

- Conduct a documented progress review at the mid-point of the appraisal cycle. Conduct additional reviews if performance falls below the "Acceptable" level, a WGI determination is to be made, or the employee's performance needs significant improvement. Progress reviews should be informative and developmental in nature.
- Prepare a rating of record for each covered employee. This includes a rating for each element and the assignment of a summary level of either "Acceptable" or "Unacceptable."
- Provide a copy of the rating of record to each employee.
- Provide assistance and counseling to employees whose performance in one or more critical elements falls below the "Acceptable" level at any time during the performance cycle.
- Start corrective action when an employee's performance falls to the "Unacceptable" level.
- Recommend employees for awards as appropriate.

#### d. Employees' Responsibilities

- Participate in the establishment of their performance plan.
- Participate in progress reviews.
- Provide input on their performance accomplishments at the end of the appraisal cycle and participate in the final appraisal discussion.

# APPENDIX 10A PERFORMANCE PLAN APPRAISAL

1. Name (Last, First)	2. Rating Period From: To:	
3. Position (Title, Series, Grade)	4. Organization/Code	5. PD Current and Accurate: Yes: No:
6. RECORD OF PLAN ESTABLIST Performance Plan Established:	HMENT, REVIEW(S) AND F	INAL APPRAISAL
Rater Signature and Date	Employ	ree Signature and Date
Progress Review:		
Rater Signature and Date	Employ	ee Signature and Date
Final Appraisal:		
Rater Signature and Date	Employ	uee Signature and Date
ACCEPTABLE	UNACCEPTABLE	<u> </u>
<b>NOTE</b> : If the Rating of Record is "required.	Unacceptable", Reviewer sig	nature (2 <sup>nd</sup> Level Supervisor) is
<u>Reviewer</u> Signature and Date:		
COMMENTS:		

# APPENDIX 10B CRITICAL ELEMENTS

#### 1. ORGANIZATIONAL SUPPORT AND COMMUNICATIONS

- Employee has a basic understanding of organizational goals and priorities.
- Employee fully complies with administrative policies, regulations, and procedures when performing job operations.
- Employee communicates orally and/or in writing when needed to coordinate work and keep supervisor and co-workers informed of work-related issues, their development, and their status.

#### Demonstrates a basic understanding of organizational goals and priorities. Fully complies with administrative policies, regulations, and **ACCEPTABLE** procedures when performing job operations. Communicates orally and/or In writing when needed to coordinate work and keep supervisor and co-workers informed of work-related issues, their developments and their status. Actions reflect a lack of understanding of the organization's goals and priorities. Fails to comply with administrative policies, regulations, and **UNACCEPTABLE** procedures when performing job operations, resulting in inefficient performance of job operations. Does not communicate effectively orally or in writing when necessary to coordinate with supervisor and co-workers and to accomplish the task at hand.

#### 2. EXECUTION OF DUTIES

- In performing the work of the unit, the employee accepts the work to be accomplished, properly follows instructions, uses the technical knowledge and applies the skill(s) needed to complete tasks assigned.
- The service or work product produced is of good quality, timely, and responsive to the supervisor and the organization's priorities and requirements.

ACCEPTABLE	Willingly accepts work assignments, properly follows instructions, uses technical knowledge, and applies skills needed to produce a product or service of good quality in a timely and responsive manner.
UNACCEPTABLE	Hesitates in accepting the work assignments, fails to follow instructions, and does not properly apply the technical knowledge/skills required to complete tasks. The service or product produced is of poor quality and/or untimely.

#### APPENDIX 10C SUPERVISORY CRITICAL ELEMENTS

**NOTE**: These critical elements apply for supervisors/managers in addition to the critical elements for all employees (APPENDIX 10B).

#### 1. SUPERVISION

- Advises and recommends to appropriate management officials the proper staffing of work unit and appropriate classification of positions.
- Selects, places, and develops employees.
- Delegates, assigns, monitors and evaluates work in an equitable and effective manner.
- Provides technical guidance to subordinate staff in a timely manner.
- Takes corrective action on deficiencies identified during internal/external audits/inspections.

- Manages performance through appropriate rewards and corrective action.
- Corrects performance and conduct problems promptly and within regulatory guidelines.
- Ensures staff is properly trained.
- Work is accomplished within budget and resources allotted.
- Complies with internal control, integrity and efficiency programs.
- Assures work is completed per applicable OA standards.

#### Delegates work at an evenly distributed volume commensurate with grade level. Tells employees what is expected, advises them of necessary changes as job progresses and holds them responsible for timely completion of work assignments. Ensures position descriptions of subordinates are current and **ACCEPTABLE** adequately reflect the duties and responsibilities assigned to the emplovee. Appraises staff performance accurately within required time frames. Uses established procedures for rewarding employee performance and taking corrective actions on poor performance. Gives technical advice as required and reviews work promptly. Ensures staff is properly trained in their functional areas. Uses established position management principles accomplished within budget and resources allotted. Implements a system of internal controls, which ensures program integrity and prevents fraud, waste, and abuse. Assigns responsibilities without assuring sufficient authority or resources exists to carry them out. Does not provide staff with periodic assessment of performance. **UNACCEPTABLE** Ignores necessary liaison between staff and higher management. Does not make appropriate use of delegated authorities. Does not appraise employees accurately within required time frames. Does not use appropriate regulations or take corrective actions. Makes ineffectual use of training resources. Poor position management techniques result in inefficient organization structure. Work is not accomplished within budget and resources allotted. Does not comply with internal controls, integrity and efficiency, and safety programs.

# 2. EQUAL EMPLOYMENT OPPORTUNITY The Supervisor/Manager is responsible to promote the EEO program by supporting EEO Goals and objectives, eliminating discrimination, and ensuring a balanced workforce.

#### ACCEPTABLE

- Participates in the achievement of EEO goals and objectives; e.g. informs, briefs, and trains subordinate staff on EEO goals/objectives and sexual harassment guidelines.
- Demonstrates personal support of EEO goals and objectives.
- Participates and encourages staff participation in EEO special emphasis events (workload permitting).
- Eliminates discriminatory behavior and sexual harassment in subordinate work force, assists in resolving discrimination complaints.
- Analyzes subordinate work force, develops plans, and achieves goals to improve representative work force.

#### UNACCEPTABLE

- Actions reflect a lack of understanding of the organization's EEO goals and objectives.
- Fails to positively influence achievement of EEO goals/objectives within subordinate work force.
- Does not take action to eliminate discriminatory behavior or sexual harassment within the workplace.
- Does not utilize opportunities to achieve a balanced workforce.

#### 3. OCCUPATIONAL SAFETY AND HEALTH

The Supervisor/Manager is responsible for ensuring a safe and healthful work environment for subordinates and customers in accordance with OSHA, DOD, and DON safety and health regulations.

#### ACCEPTABLE

- Ensures a safe and healthful work environment for subordinate employees.
- Complies with applicable safety and health regulations.
- Enforces the use of personal protective equipment such as respirators, hard hats, hearing and sight protection, and safety shoes.
- Participates in safety inspections, and takes prompt action to correct or ameliorate safety deficiencies
- Promptly completes required reports and training.

#### UNACCEPTABLE

- Fails to comply with safety and health regulations and permits unsafe work practices in violation of such regulations.
- Does not enforce the use of personal protective equipment by subordinate work force.
- Does not take or follow up on corrective actions to eliminate safety deficiencies.
- Regularly does not complete required training and reports.

# APPENDIX 10D ADDITIONAL PERFORMANCE REQUIREMENTS

#### 1. PURPOSE

Specific provisions of law, regulation, and DOD policy require certain matters to be considered in the performance evaluations of some employees. Except as provided below, this does not require the establishment of specific performance elements and standards addressing the individual's performance. Rating officials may just consider these requirements in the performance rating or provide narrative evaluations of progress in meeting these requirements (e.g., in a statement on an appraisal form reserved for remarks).

#### 2. DOD PERFORMANCE EVALUATION REQUIREMENTS

#### a. Audit Follow Up

Performance evaluations of appropriate managers must reflect the degree of effectiveness in addressing audit findings and recommendations and implementing agreed-upon corrective actions as required by Office of Management and Budget (OMB) Circular A-50, "Audit Follow Up", September 29, 1982. This requirement applies to audits conducted by the General Accounting Office (GAO) and the DOD Inspector General. This requirement is established in paragraph E.3.g. of DOD Directive 7650.3, "Follow Up on General Accounting Office, DOD Inspector General, Internal Audit, and Internal Review Reports," September 5, 1989.

#### b. Protecting Classified Information

Performance evaluations of all employees whose duties involve access to classified information must include a comment by rating officials pertaining to an employee's discharge of security responsibilities. This requirement is established in paragraph 9-102(d) of DOD 5200.2-R, "Personnel Security Program," January 1987.

#### c. Internal Management Control

Performance evaluations of managers who have significant Internal Management Control (IMC) responsibilities must reflect the accountability for the success or failure of IMC practices. This requirement is established in paragraph E.3.d. of DOD Directive 5101.39, "Internal Management Control Program," April 14, 1987.

#### d. Equal Employment Opportunity (EEO)

Performance evaluations of supervisors, managers, and other personnel with EEO responsibility must have a critical element on EEO. This requirement is established in paragraph E.2.f. of DOD Directive 1440.1, "The DOD Equal Employment Opportunity (EEO) Program," May 21, 1987.

#### e. Inventory Management

Performance evaluations of individuals employed at Inventory Control Points must give appropriate consideration to efforts made by these individuals to eliminate wasteful practices and achieve cost savings in the acquisition and management of inventory items. This requirement is established in section 2458 of Title 10, United States Code.

#### f. Acquisitions

Persons serving in acquisition positions in the same acquisition career field must be provided an opportunity for review and inclusion of any comments on any appraisal of the performance of a person serving in an acquisition position. This requirement is established in paragraph D.19 of DOD Directive 5000.52, "Defense Acquisition Education, Training, and Career Development Program," October 25, 1991.

#### g. Regulatory Reinvention

Performance measurements of persons who are front-line regulators, i.e., those who have authority to order corrective action or levy a fine on a business or other government entity, must focus on results, not process and punishment. Therefore, such measures should not be based on process (e.g., number of visits to a business or government entity) or punishment (e.g., number of violations found, number of fines levied on a business or government entity). This requirement is established by a Presidential Memorandum for heads of Federal departments and agencies, "Regulatory Reinvention Initiative," March 4, 1995.

#### h. Classified Information Management

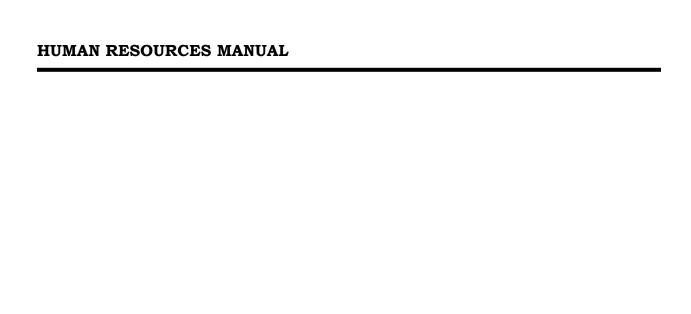
The performance ratings of civilian employees who are original classification authorities, security managers or security specialists, or significantly involved in the creation or handling of classified information must include the management of classified information as a critical element or item to be evaluated. This requirement is established in section 5.6.(c)(7) of Executive Order 12958, "Classified National Security Information," April 17, 1995.

#### i. Safety

Responsible DOD officials at each management level, including first level supervisors, must to the extent of their authority, comply with the DOD Occupational Safety and Health program guidance and regulations. Performance evaluations of those employees must reflect personal accountability in this respect, consistent with the duties of the position, with appropriate recognition of superior performance, and conversely, with corrective administrative action, as appropriate, for deficient performance. This requirement is established in enclosure 2 to DOD Instruction 6055.1, "DOD Occupational Safety and Health Program," October 16, 1984.

#### j. Increased Competition and Cost Savings in Contracts

Performance evaluations of officials involved in contracting and acquisition must give appropriate recognition to efforts to increase competition and achieve cost savings. This requirement is established in section 2317 of Title 10, United States Code.



# This page is intentionally left blank.